



KAYVON KAY

KEYNOTE SPEAKER

INTERNATIONAL SALES EXPERT • CEO
ENTREPRENEUR • SALES COACH
CLOSING SAVANT



CEO WEEKLY

Entrepreneur

New York Weekly



US INSIDER

Global

THE SCIENCE OF

HUMAN-CENTRIC SELLING

Mastering sales by understanding the most overlooked part of selling: the human.

GIVE YOUR AUDIENCE THE **ADVANTAGE** OF HUMAN-CENTRIC SELLING



**GET YOUR HOUSE
IN ORDER**

[MOTIVATION & SELF-BELIEF]

**Create unwavering
self-confidence.**

Become a confident sales master starting with a solid foundation within. You will harness the power of your internal beliefs and you'll create a framework for self-identity that makes you confident and trusted beyond belief.



**CREATE INTIMATE
RELATIONSHIPS**

[BUILDING DEEP CONNECTIONS]

**Build the strongest human
connections.**

Build unshakable bonds that stand the test of time. You will unpack the secret power of emotional connection and how to nurture relationships that go beyond business and provide a lifetime of value for you and your prospects.



**SHOW YOUR LOVE
OF THE GAME**

[FINDING PASSION FOR SALES]

**Find fulfillment that
inspires and energizes.**

Master the art of possessing and bringing the right energy, passion and commitment. This is how you show up and create the world you choose to live in. You will become the heart and soul of the team, leading them to greatness.

Leverage the science of mastering of sales by understanding people.

- Build your core character
- Master your self-identity
- Prepare for adversity
- Overcome obstacles
- Improve relationship-building
- Acquire the power of energy
- Unleash your potential
- Become the best version of you





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"He cracked it. Kayvon mastered that one thing that separates great sales people from legendary ones. Hands down."

– Garrett White



"Kayvon showed me the power I have to connect on another level. I can't overstate how important this is for people."

– Tatiana Londono



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SALES EXPERT • KEYNOTE SPEAKER • ENTREPRENEUR

A master of the Human-Centric Selling methodology, Kayvon Kay has decoded and reconstructed the formula of sales and relationships in a world tainted by slimy tactics and manipulative reputations. He unpacks the process one must undertake and helps aspiring masters to learn the foundations of sales.

The Human-Centric Selling philosophy is borne from Kayvon's personal life journey from small-town kid to internationally-recognized sales authority. He lived it, learned it and mastered it. With exhaustive experience and research in the world of elite sales, he has mentored and trained over 30,000 sales reps in more than 100 countries.

30,000+ REPS TRAINED

100+ COUNTRIES

10X ROI INCREASE

100,000+ CALLS BOOKED

\$270M+ SALES GENERATED

TOP 1.3% SCREENED

Give your audience an unforgettable experience with Kayvon.



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